

ACQUISITION PATHS, REGISTRY DATA, AND DRAFT MARKET-RESEARCH LANGUAGE ON ONE PAGE

Four clean paths to award.

Federal AI structures every engagement to fit a standing authority: SBIR Phase III for the Optimize platform, HUBZone sole source, simplified acquisition, and prime teaming. This page is informational, not acquisition advice; the contracting officer determines applicability. Figures reflect the FAR as amended effective October 2025; verify current values at acquisition.gov.

REGISTRY DATA

Federal AI LLC · Certified HUBZone small business · CAGE **7UCA4** · UEI **MV3AMKSSPZR1** · Primary NAICS **541511** (Custom Computer Programming Services; SBA size standard \$34M average annual receipts) · Registered and current in SAM.gov · POC: lc@federal.ai · federal.ai · Winchester, VA (National Capital Region delivery).

PATH 1 · SBIR PHASE III, 15 U.S.C. 638(R)

- Optimize is SBIR-derived: Air Force SBIR Phase I (2020) and Phase II (2021), topic FX201-CSO1-0384; Phase III award 2022; multi-year site license awarded directly to Federal AI in 2023, in performance since. Federal AI holds the rights as successor-in-interest.
- Any agency, and any federal prime contractor, may issue Phase III awards for work that derives from, extends, or completes the technology: **sole source, no limit on number, duration, type, or dollar value**, funded with non-SBIR dollars. Agencies are directed to do so to the greatest extent practicable.
- FAR 6.302-5(b)(5) statutory exception; DFARS 252.227-7018 SBIR data rights; lineage statement and data rights assertions supplied on request.

PATH 3 · SIMPLIFIED ACQUISITION, FAR PART 13

- 10-Day Mission Integration Scan (\$35K to \$50K) and 90-day Mission Workflow Sprint (\$70K) are priced well inside the **\$350K** simplified acquisition threshold.
- Requirements between the micro-purchase threshold and the SAT are reserved for small business.
- Fixed price, fixed duration, written acceptance measures and kill criteria. Year-end: scans obligated by 30 September deliver by 15 December, in the order received.

PATH 2 · HUBZONE SOLE SOURCE, FAR 19.1306

- Sole-source award to a certified HUBZone concern when the anticipated price, including options, does not exceed **\$5.5M for services**.
- Conditions: the CO does not reasonably expect offers from two or more HUBZone concerns, and award can be made at a fair and reasonable price.
- No competition required; timeline is measured in weeks.

PATH 4 · SUBCONTRACT THROUGH A PRIME

- Clean subcontracting on existing vehicles; the prime earns HUBZone credit toward small business subcontracting goals (FY2025 government-wide achievement 2.66% against 3%).
- Primes may issue Phase III subcontracts for Optimize-derived work without competition.
- Teaming page, request form, and brief: federal.ai/teaming.

DRAFT MARKET-RESEARCH LANGUAGE, EDIT FREELY

Market research identified Federal AI LLC (CAGE 7UCA4, UEI MV3AMKSSPZR1), a certified HUBZone small business under NAICS 541511, as a source capable of meeting this requirement. The firm provides security-cleared forward-deployed AI engineering for federal missions, including disconnected and air-gapped environments, with current Department of the Air Force delivery experience. The firm publishes a public engineering standard, a governed-AI evidence framework, and fixed-price entry engagements priced within the simplified acquisition threshold. Based on this research, the contracting officer may consider a HUBZone set-aside under FAR 19.1305 or, if the conditions of FAR 19.1306 are met, a HUBZone sole-source award. For requirements that derive from, extend, or complete the SBIR-developed Optimize technology, the contracting officer may issue a sole-source SBIR Phase III award under 15 U.S.C. 638(r) and FAR 6.302-5(b)(5).

NEXT STEP

A 30-minute mission-fit briefing costs nothing, and your contracting officer is welcome in the room. Fixed-price quote the same day. Book at federal.ai or write lc@federal.ai. The Acquisition Path Finder at federal.ai/path-finder drafts the memo for your file.

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