

PRIME & TEAMING PARTNERS

The AI subcontractor that closes your HUBZone gap — and actually ships.

Federal AI is a HUBZone-certified small business fielding cleared engineers who are experts in security and AI in the same seat. For a prime, that means one teammate covers the AI workshare, the ATO conversation, and the small-business subcontracting goal at once.

WHAT WE BRING TO YOUR TEAM

- ✓ **HUBZone credit** toward small-business subcontracting plans and evaluation factors.
- ✓ **Cleared FDEs** — forward-deployed engineers who work inside the customer's boundary, beside the customer's operators.
- ✓ **Deployable product IP** — Optimize, Direct-To, and EnclaveDeck arrive as working software, not a staffing promise.
- ✓ **Air-gap delivery patterns** — local-by-default architectures that survive the security review instead of dying in it.

WHERE WE SLOT INTO YOUR BID

- **AI/ML workshare** on mission-system modernization and readiness programs.
- **Named AI task leads** in technical volumes — with a doctrine document you can cite.
- **Rapid prototyping** — a 90-day, fixed-scope proof under the prime's task order.
- **Sustainment** — the FDE stays accountable after go-live; no throw-it-over-the-wall handoff.

HOW WE DE-RISK YOUR PAST-PERFORMANCE STORY

Acceptance test first

Every workshare item gets a written acceptance test before work begins — your PM sees green/red, not vibes.

Kill criteria published

We state up front what failure looks like and when to stop. Primes have used stronger words for this; we call it hygiene.

Evidence-backed delivery

Outputs carry their evidence trail — which is also what CPARS narratives are made of.

REGISTRY DATA FOR YOUR TEAMING DATABASE

CAGE	7UCA4
UEI	MV3AMKSSPZR1
STATUS	HUBZone small business
NAICS	541511 (primary)
POC	Lloyd Clark · lc@federal.ai

START A TEAMING CONVERSATION

30 minutes, capture-manager friendly: which vehicles and pursuits fit, what workshare we'd take, and what we'd commit to in your technical volume. Book at federal.ai or write lc@federal.ai with the opportunity number.

NDAs and teaming agreements turned around quickly. Clearance details discussed in an appropriate setting.